

# Director (Consultant)

**Alternative titles:**

Technical Director  
General Manager  
Regional/ State Manager  
Founder

**Role Purpose:**

Leadership role as an owner in smaller business or as a member of the Executive Leadership Team for larger consultancies.

**Accountabilities:**

- Project Director for selected projects and undertake senior level project management including client liaison, and co-ordination of internal and external
- Provide technical and strategic advice to other company personnel
- Provide project strategic advice and direction
- Review team members reports, proposals, tenders and estimates
- Ensure client satisfaction levels meet or exceed targets, review, evaluate and monitor client satisfaction
- Attend or participate in technical and industry related conferences and forums
- Empower, enable and facilitate the management of the projects through effective leadership and mentoring of project teams
- Ensure appropriate systems, resources and support are available to enable effective and efficient project delivery and a strong focus on client satisfaction
- Effectively plan and develop the business, including the continual improvement of the quality of work undertaken by the group and inter-office collaboration and synergies
- Create and nurture relationships with existing and future clients across a range of market sectors

**Experience/Skills:**

- Tertiary qualification in Environmental Science, Engineering or related discipline
- Demonstrated experience designing, building and developing teams
- Highly skilled in stakeholder engagement, particularly managing projects and environments that balance the needs and perspectives of multiple stakeholder groups
- Proficient in Microsoft suite of products
- Exceptional verbal and written communication skills
- Established reputation and industry connections including an external profile within industry

**Years' experience:**

More than 15 years' experience

**Number of reports:**

Direct: 3-10

Indirect: 20-100